Sarah Scharf

Associate Attorney

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Los Angeles

Sarah Scharf is an associate in the Los Angeles office of Gibson, Dunn & Crutcher. She is a key member of the firm's Technology Transactions and Privacy, Cybersecurity and Data Innovation practice groups, including as part of the firm's State Privacy Law Task Force. Sarah is a Certified Information Privacy Professional – United States and Europe (CIPP/US/E).

Sarah has extensive experience advising companies on privacy, cybersecurity, artificial intelligence (AI), information technology (IT), and intellectual property (IP) issues, and focuses on regulatory compliance counseling, privacy and AI program development, and transactional representations. She routinely advises clients on privacy, cybersecurity, AI, IT, and IP issues in connection with corporate transactions, including private equity representations, mergers and acquisitions, leveraged buy-outs and distressed lending. Her experience includes conducting due diligence; drafting and negotiating privacy, cybersecurity, AI, IT, and IP-related representations, warranties, and disclosures, complex transition services agreements, and transitional trademark licensing arrangements; and implementing post-acquisition privacy compliance programs. Sarah also regularly advises clients in various industries on privacy, cybersecurity and AI considerations, with particular expertise in compliance with the California Consumer Privacy Act (CCPA) / California Privacy Rights Act (CPRA) and other recently enacted state laws, the Children's Online Privacy Protection Act (COPPA), the Gramm-Leach-Bliley Act (GLBA), and the European Union's General Data Protection Regulation (GDPR). Her experience includes drafting data processing addenda, privacy policies, consumer request procedures, and incident response plans, as well as privacy and cybersecurity-related stock exchange disclosures. Sarah also has experience counseling companies on data breach response management and notification concerns. She also advises clients on the development, acquisition, licensing and exploitation of intellectual property.

Prior to joining Gibson Dunn, Sarah clerked for Justice Daphne Barak-Erez of the Supreme Court of Israel. Sarah received her Juris Doctor and a Master of Laws in Comparative and International Law from Duke University School of Law in 2019. While earning her degrees, she served as an editor of the *Duke Law Journal* and was a member of the Moot Court Board. In 2016, Sarah graduated *magna cum laude* from Columbia University with a Bachelor of Arts degree in Political Science. Simultaneously, she earned a Bachelor of Arts degree in Jewish Gender and Women's Studies from the Jewish Theological Seminary, graduating *cum laude*.

Sarah is admitted to practice in the State of California.

Capabilities

Technology Transactions
Artificial Intelligence
Emerging Companies / Venture Capital
Intellectual Property
Media, Entertainment, and Technology
Mergers and Acquisitions
Privacy, Cybersecurity, and Data Innovation
Private Equity
Strategic Sourcing and Commercial Transactions
Tech and Innovation

Credentials

Education

Duke University - 2019 Juris Doctor
Duke University - 2019 Master of Laws (LL.M.)
Jewish Theological Seminary of America - 2016 Bachelor of Arts
Columbia University - 2016 Bachelor of Arts

Admissions

California Bar

GIBSON DUNN