

# Webcast: M&A Insights: Representation and Warranty Insurance Trends, Efforts Standards, and Managing Cybersecurity and Privacy Risks in M&A

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Join us for a 30-minute briefing covering a wide range of M&A practice topics. The goal of the program is to provide quick insights into recent market trends and practical advice on how to manage common M&A problems. Topics discussed:

- Jonathan Whalen and Matthew Wiener discuss recent developments in the representation and warranty insurance markets
- Kristen Poole and David Wilf discuss how to choose among different efforts standards when drafting and negotiating covenants
- Cassandra Gaedt-Sheckter and Alexander Southwell discuss practice pointers on assessing and managing cybersecurity and privacy risk in M&A transactions

## Related People

[Cassandra L. Gaedt-Sheckter](#)

[Kristen P. Poole](#)

[Jonathan Whalen](#)

[David Wilf](#)

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**PANELISTS:** **Cassandra Gaedt-Sheckter** is a partner in Gibson, Dunn & Crutcher's Palo Alto office, lead of the firm's State Privacy Law Task Force, and a Co-Chair of the firm's Artificial Intelligence and Automated Systems Practice Group. She is an award-winning practitioner, and just in 2022, has been featured as 40 under 40 in Silicon Valley by the *Silicon Valley Business Journal*, Woman Leader in Tech Law by *The Recorder*, and *Best Lawyers' One to Watch for Technology Law* for her work. Her practice focuses on data privacy, cybersecurity, AI, and data regulatory enforcement, transactional, and product and compliance counseling representations. She has significant experience advising companies on legal and regulatory compliance, diligence, and risks in transactions, particularly with respect to California's CCPA and CPRA, and other federal and state laws and regulations. **Kristen P. Poole** is a corporate partner in Gibson, Dunn & Crutcher's New York office, where her practice focuses on mergers and acquisitions and private equity. Ms. Poole represents both public and private companies, as well as financial sponsors, in connection with mergers, acquisitions, divestitures, minority investments, restructurings, and other complex corporate transactions. She also advises clients with respect to general corporate governance matters and shareholder activism matters. **Alexander Southwell** is a partner in Gibson, Dunn & Crutcher's New York office, and he is a Co-Chair of the firm's Privacy, Cybersecurity and Data Innovation Practice Group. He is a *Chambers*-ranked former federal prosecutor and was named a "Cybersecurity and Data Privacy Trailblazer" by *The National Law Journal*. Mr. Southwell's practice focuses on privacy, information technology, data breach, theft of trade secrets and intellectual property, computer fraud, national security, and network and data security issues, including handling investigations, enforcement defense, and litigation. He regularly advises companies and private equity firms on privacy and cybersecurity diligence and compliance. **Jonathan Whalen** is a partner in Gibson, Dunn & Crutcher's Dallas office, and he is a member of the firm's Mergers and Acquisitions Practice Group. *Chambers USA* named Mr. Whalen an Up and Coming Corporate/M&A attorney in their 2022 publication. Mr. Whalen's practice focuses on a wide range of corporate and securities

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transactions, including mergers and acquisitions, private equity investments, and public and private capital markets transactions. **David Wilf** is a partner in Gibson, Dunn & Crutcher's New York office, and he is Co-Chair of Gibson Dunn's Transportation and Space Practice Group. Mr. Wilf is recognized as a leading M&A attorney by the *International Financial Law Review*. His practice focuses on mergers and acquisitions, joint ventures, strategic alliances and general corporate matters, including strategic complex corporate contracts. Mr. Wilf has represented United States entities in Europe, Asia, Latin America, and Africa in acquisitions, divestitures and joint ventures, and non-U.S. entities in similar types of domestic and international transactions, in addition to his general domestic U.S. practice. **Matthew Wiener** is a Managing Director, M&A and Transaction Solutions in the Houston office of Aon. He is the co-practice leader for Aon's Transaction Solutions team. In this role, Mr. Wiener is responsible for the development and implementation of transactional-based risk solutions, including the deployment of insurance capital for M&A transactions through representations and warranties, litigation, tax and other contingent liabilities insurance. Prior to joining the Aon Transaction Solutions team, Matthew was an attorney at Vinson & Elkins LLP, where he specialized in corporate finance and securities law matters, including mergers and acquisitions, private equity, public and private securities offerings, divestitures, and general corporate representation.

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